



DATA DICTIONARY

D2

i360 joined forces with D2 Media Sales, a joint venture between DIRECTV and DISH, to provide voter behavior data to aligned campaigns and organizations. i360's voter data has been pre-matched to D2's advertising platform, bringing addressable TV advertising to nearly 20 million DIRECTV and DISH satellite households. The arrangement enables you to target your TV ads at the household level using the following segments from the i360 database.

REGISTRATION & PARTISANSHIP



REGISTRATION STATUS

ALL REGISTERED VOTERS

Individuals who are registered to vote in the state in which they reside.



PARTISANSHIP

REPUBLICAN VOTERS

Voters who are considered Republican or Conservative based on state registration, historical ID work, primary ballot preference and the i360 National Partisan Model⁷.

SWING VOTERS

Voters who are considered Independent Leaning or “Swing” based on state registration, historical ID work, primary ballot preference and i360 National Partisan Model⁷.

DEMOCRATIC VOTERS

Voters who are considered Democratic or Liberal based on state registration, historical ID work, primary ballot preference and i360 National Partisan Model⁷.



PRIMARY VOTERS

PRIMARY VOTERS

Individuals who have voted in one or more recent primary election.

REPUBLICAN PRIMARY VOTERS

Voters who are considered Republican or Conservative and have voted in at least one or more recent primary election.

DEMOCRATIC PRIMARY VOTERS

Voters who are considered Democratic or Liberal and have voted in at least one or more recent primary election.



PROPENSITY TO VOTE

HIGH PROPENSITY VOTERS

Voters who have a high-likelihood of voting in 2020. This determination is made based on scoring from the i360 National Voter Propensity Model⁸ and includes those voters who have a score of .7 and above.

MID PROPENSITY VOTERS

Voters who have a medium likelihood of voting in 2020. This determination is made based on scoring from the i360 National Voter Propensity Model⁸ and includes those voters who have a score of .3 to .7

Registration & Partisanship, cont'd.

LOW PROPENSITY VOTERS	Voters who have a low likelihood of turning out to vote in 2020. This determination is made based on scoring from the i360 National Voter Propensity Model ⁸ and includes those voters who have a score of .3 or below.
2020 LIKELY VOTERS	Voters considered likely to turn out and vote in the 2020 election based on previous vote history as well as the i360 National Propensity Model ⁸ .
ABSENTEE & EARLY VOTERS	Voters who have previously cast ballots via absentee mail or early in person and therefore are likely to do so again in upcoming elections; Data is based on state and municipal voter history records collected nationwide as well as permanent absentee voting lists obtained at the state level and collected nationwide.
PRESIDENTIAL YEAR ONLY, GENERAL VOTERS	Voters who turn out in presidential year elections but are unlikely to turn out and vote in midterm elections based on previous vote history as well as the i360 National Propensity Model ⁸ .
LIKELY VOTING REPUBLICANS (2020 SCREEN)	Subset of the following two segments: 2020 Likely General Voters and Republican Voters.
LIKELY VOTING SWING VOTERS (2020 SCREEN)	Subset of the following two segments: 2020 Likely General Voters and Swing Voters.
LIKELY VOTING DEMOCRATS (2020 SCREEN)	Subset of the following two segments: 2020 Likely General Voters and Democratic Voters.

MEDIA USAGE



TV CONSUMPTION

HEAVY TV USER	Individuals who rank in the top tier for TV Usage based on i360's National TV Model ¹³ .
HEAVY TV-GOP	Subset of the following two segments: Republican Voters and Heavy TV Users.

Media Usage, cont'd.

HEAVY TV–SWING	Subset of the following two segments: Swing Voters and Heavy TV Users.
HEAVY TV–DEM	Subset of the following two segments: Democratic Voters and Heavy TV Users.
HEAVY TV–GOP–LIKELY (2020 SCREEN)	Subset of the following two segments: Likely Voting Republicans and Heavy TV Users.
HEAVY TV–SWING– LIKELY (2020 SCREEN)	Subset of the following two segments: Likely Voting Swing Voters and Heavy TV Users.
HEAVY TV–DEM–LIKELY (2020 SCREEN)	Subset of the following two segments: Likely Voting Democratic Voters and Heavy TV Users.

ISSUE SEGMENTS



ECONOMIC ISSUES





FISCALLY CONSERVATIVE VOTERS	Voters who rank in the top tier of the i360 National Tax Model ¹⁰ and the i360 National Spending Model ⁸ and are likely to support Fiscally Conservative Policies.
LIKELY VOTING FISCAL CONSERVATIVES (2020 SCREEN)	Voters who are considered Fiscally Conservative and are likely to vote in the 2020 Election.





ENERGY & ENVIRONMENT

PRO ENERGY VOTERS	Individuals who have a high likelihood of agreeing government's number one priority should be affordable and reliable energy, as opposed to protecting the environment based on the i360 National Energy Model ¹ .
PRO ENVIRONMENT VOTERS	Individuals who have a high likelihood of agreeing government's number one priority should be protecting the environment as opposed to affordable and reliable energy based on the i360 National Energy Model ¹ .

Issue Segments, cont'd.

 HEALTHCARE	
PERSUADABLE HEALTHCARE	Voters who fall in the mid-range of the i360 National Healthcare Model ⁷ and are likely to be undecided or persuadable on issues related to Obamacare / ACA.
 IMMIGRATION	
PRO BORDER SECURITY VOTERS	Individuals who have a high likelihood of believing that undocumented immigrants should be required to leave the United States based on the i360 National Immigration Model ⁴ .
PRO IMMIGRATION VOTERS	Individuals who have a high likelihood of supporting a path to citizenship based on the i360 National Immigration Model ⁴ .
 OTHER	
HISPANIC VOTERS	Individuals who are Hispanic in heritage, either reported directly or based on modeled data.
PRO 2ND AMENDMENT VOTERS	Individuals who support 2nd Amendment rights. Segment is based on survey response data or purchase/subscription information indicating an affinity towards firearms and 2nd Amendment rights.
PRO GUN CONTROL VOTERS	Voters who have a high-likelihood of being pro-gun control; This segment consists of voters and consumers who score low on the i360 National Gun Control Model ² .
 SOCIAL ISSUES	
LIKELY VOTING SOCIAL CONSERVATIVES (2020 SCREEN)	Subset of the following two segments: 2020 Likely General Voters and Socially Conservative Voters.
PROCHOICE VOTERS	Individuals who have a high-likelihood of being pro-choice; This segment consists of voters and consumers who score low on the i360 National Life Model ⁵ .
PROLIFE VOTERS	Individuals who have a high-likelihood of being pro-life; This segment consists of voters and consumers who score high on the i360 National Life Model ⁵ .

Issue Segments, cont'd.

<p>SOCIAL CONSERVATIVE VOTERS</p>	<p>Voters who rank in the top tier of the i360 National Life Model⁵ and the i360 National Marriage Model⁶ and are likely to support Socially Conservative policies.</p>
<p> TRADE</p>	
<p>PRO FREE TRADE VOTERS</p>	<p>Voters considered likely to believe Free Trade Agreements have been good for the United States according to the i360 National Free Trade Model¹¹.</p>
<p>ANTI FREE TRADE VOTERS</p>	<p>Voters considered likely to believe Free Trade Agreements have been bad for the United States according to the i360 National Free Trade Model¹¹.</p>
<p> TRUMP</p>	
<p>PRO TRUMP VOTERS</p>	<p>Voters considered likely to approve of Trump's leadership of the country and execution of his role as President according to the i360 National Trump Approval Model¹².</p>
<p>SWING TRUMP VOTERS</p>	<p>Voters who are likely to be undecided or persuadable on their opinion of Trump's leadership of the country and execution of his role as President according to the i360 National Trump Approval Model¹².</p>



To learn more about data and partnerships, contact us at

[www.i-360.com/contact-us.](http://www.i-360.com/contact-us)

i360 NATIONAL MODELS



i360 NATIONAL ENERGY MODEL¹

The Energy Model generates a score that measures the strength of an individual's relative likelihood to agreeing government's number one priority should be affordable and reliable energy as opposed to protecting the environment. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to agreeing government's number one priority is affordable energy and values near 0 indicating strong predisposition to agreeing government's number one priority is to protect the environment. The Energy Model score ranks individuals by calculated strength in association; it does NOT indicate a probability.



i360 NATIONAL GUN CONTROL MODEL²

The Gun Model generates a score that measures the strength of an individual's relative likelihood to opposing stricter gun control laws in the United States. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to opposing stricter gun control laws and values near 0 indicating strong predisposition to supporting stricter gun control laws.



i360 NATIONAL HEALTHCARE MODEL³

The Healthcare Model generates a score that measures an individual's relative likelihood to oppose the Affordable Care Act passed in 2010 and signed into law by President Obama. This score is a numerical value between 0 and 1, with values near 1 indicating strong opposition to the law and values closer to 0 indicating strong support. The Healthcare Model score ranks individuals by calculated strength of association; it does NOT indicate a probability.



i360 NATIONAL IMMIGRATION MODEL⁴

The Immigration Model generates a score that measures the strength of an individual's relative likelihood to support that undocumented immigrants should be required to leave the United States. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to supporting that undocumented immigrants should be required to leave the United States and values near 0 indicating strong predisposition to supporting that undocumented immigrants should be allowed to stay in the United States and eventually apply for citizenship.



i360 NATIONAL LIFE MODEL⁵

The Life Model generates a score that measures the strength of an individual's relative likelihood to take a pro-life position. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to take a pro-life position and values near 0 indicating weak predisposition. The Life Model score ranks individuals by calculated strength in predisposition; it does NOT indicate a probability.



i360 NATIONAL MARRIAGE MODEL⁶

The Marriage Model generates a score that measures the strength of an individual's relative likelihood to support traditional marriage. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to supporting laws that preserve traditional marriage and values near 0 indicating weak predisposition. The Marriage Model score ranks individuals by calculated strength in predisposition; it does NOT indicate a probability.

i360 National Models, cont'd.

**i360 NATIONAL PARTISAN MODEL⁷**

The Partisan Model generates a score that measures the strength of an individual's relative likelihood to ideologically align with one of the two major political parties. This score is a numerical value between 0 and 1, with values near 1 indicating strong association with the Republican Party and values closer to 0 indicating strong association with the Democratic Party. The Partisan Model score ranks individuals by calculated strength of association; it does NOT indicate a probability.

**i360 NATIONAL PROPENSITY MODEL⁸**

The Propensity Model generates a score that measures the strength of an individual's relative likelihood to turn out and vote in the 2020 general election. This score is a numerical value between 0 and 1, with values near 1 indicating strong likelihood to turn out and vote and values closer to 0 indicating low likelihood. The Propensity Model score ranks individuals by calculated strength of association; it does NOT indicate a probability.

**i360 NATIONAL SPENDING MODEL⁹**

The Spending Model generates a score that measures an individual's relative likelihood to support cuts in government spending. The score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to support across the board cuts in government spending and values near 0 indicating weak predisposition. The Spending Model score ranks individuals by calculated strength in predisposition; it does NOT indicate a probability.

**i360 NATIONAL TAX MODEL¹⁰**

The Tax Model generates a score that measures an individual's relative likelihood to support or oppose the 2017 tax reform bill. This score is a numerical value between 0 and 1, with values near 1 indicating strong predisposition to support the bill and values closer to 0 indicating strong predisposition to opposing the bill. The Tax Model score ranks individuals by calculated strength of association; it does NOT indicate a probability.

**i360 NATIONAL FREE TRADE MODEL¹¹**

The Free Trade Model generates a score that measures an individual's relative likelihood to believe Free Trade Agreements have been good or bad for the United States as a whole. This score is a numerical value between 0 and 1, with values near 1 indicating a high likelihood to oppose Free Trade Agreements and values closer to 0 indicating a high likelihood to support Free Trade Agreement. The Free Trade Model score ranks individuals by calculated strength of association; it does NOT indicate a probability.

**i360 NATIONAL TRUMP APPROVAL MODEL¹²**

The Trump Approval Model generates a score that measures an individual's relative likelihood to approve or disapprove of Trump's leadership of the country and execution of his role as President.

**i360 NATIONAL TV MODEL¹³**

The TV Usage Model generates a score that measures the time an individual is likely to spend watching television. The score is a numerical value between 0 and 1, with values near 1 indicating a higher likelihood of spending a large amount of time watching television and values near 0 indicating a lesser amount of time spent watching television.