







## Client Challenge

### Modernizing advocacy with data

With updated branding and new executive leadership, the Colorado Farm Bureau (COFB) sought to elevate its advocacy by embracing a research-driven strategy. COFB needed a partner who could deliver trusted data, rigorous insights, and actionable guidance. i360 was uniquely positioned to provide both the industry's most comprehensive voter database and a proven track record in survey research.

# i360 solutions featured in this story

- Full-service survey research
- Interactive dashboards
- Insights powered by i360's database

## i360's Solution

#### Multiyear polling built for impact

i360 launched a multiyear research program that combined methodological rigor with practical outputs tailored to COFB's needs. We delivered the insights through detailed memos, interactive dashboards, and direct board presentations from our survey research director, ensuring leaders had clarity and confidence at every step.



#### **BRAND TRACKING**

Continuous measurement of awareness and favorability



#### **BALLOT MEASURE POLLING**

Statewide surveys on issues that matter to growers and ranchers



#### **MESSAGING SUPPORT**

Data-backed talking points for use at the statehouse

### The Results

#### Leveraging data to influence outcomes

#### Credibility that carries weight

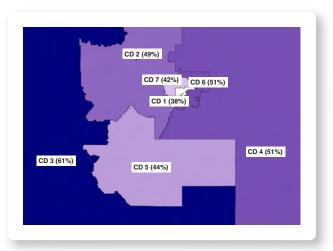
i360's rigorous methods and reputation strengthen COFB's standing with legislators and stakeholders, giving their advocacy data-backed authority.

#### Benchmarks that promote accountability

Multiyear tracking allows COFB to evaluate the true impact of branding, communications, and lobbying over time, separating what resonates from what doesn't.

#### Insights that drive action

By connecting survey results to i360's voter file, COFB can target priority audiences with precision, ensuring advocacy efforts are focused and effective.



i360's cost-effective surveys reached multiple congressional districts.

i360 polling identified where the public aligned or diverged on key issues, such as water rights. These insights directly inform COFB's messaging and legislative engagement.

	-	Age				Education		Income			
Water Distribution Opinion  Water is a limited resource in Colorado. If the state's water resources become scarce, which of the following is closest to your opinion?	All	18-29	30-44	45-64	65+	College degree or higher	No college degree	0-50k	50-100k	100-150k	150k+
veryone living in Colorado should have equal ccess to water.	61	57	64	67	52	60	61	60	57	65	63
Irban areas should have priority if water esources become scarce.	5	9	5	3	3	6	3	7	4	3	4
he current water allocation system (prior ppropriation) should be maintained.	20	17	21	17	27	18	22	18	20	20	22
lot sure / No opinion	14	18	10	13	18	15	13	14	18	12	10
Mweighted N	1,036	124 265 341 306 648 388 489 302 136 101  Cluster Party ID								109	
Water Distribution Opinion											
water resources become scarce, which of the following is	A	Rural	Exurt	ban	Suburban	Urban	Dense urban	Republican	Democrat	t Indepen	ndent
water resources become scarce, which of the following is closest to your opinion?  Everyone living in Colorado should have equal	Al			ban 60	Suburban 63	Urban 62	Dense urban	Republican 59	Democrat		ndent 61
Water is a limited resource in Colorado. If the state's water resources become scarce, which of the following is closest to your opinion? Everyone living in Colorado should have equal access to water. Urban areas should have priority if water resources become scarce,		52							6		
water resources become scarce, which of the following is closest to your opinion?  Everyone living in Colorado should have equal access to water.  Urban areas should have priority if water	61	52		60	63	62	60	59	6	4	61
water resources become scarce, which of the following is closest to your opinions:  Everyone living in Colorado should have equal access to water.  Ulthan areas should have priority if water resources become scarce.  The current water allocation system (priori	61	52 5 1 0 23		60	63 4	62 5	60	59	6	4	61

### About i360

i360 is the leading provider of data and technology for organizations that promote free enterprise and individual liberty. For more than 15 years, we've helped customers activate deep insights into nearly every American consumer, including the voters who matter most to your cause. From polling and targeting services to analytics platforms and field apps, our suite of tools delivers smarter, more effective campaigns.



## Discover more and schedule a consultation.

Visit: i-360.com/survey-research Email: surveys@i-360.com

